



People Facility Management

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Saipem and Its Complexity

Saipem, 43% owned by eni, is a large and international global contractor and is one of the best balanced turnkey contractors in the oil & gas industry.

Saipem has a strong bias towards oil and gas related activities in remote areas and deepwater and is a leader in the provision of engineering, procurement, project management and construction services with distinctive capabilities in the design and the execution of large-scale offshore and onshore projects, and technological competencies such as gas monetization and heavy oil exploitation.

Saipem is organized into two Business Units: Engineering & Construction and Drilling. It is present on five continents and is organised in more than 100 branches and subsidiaries.

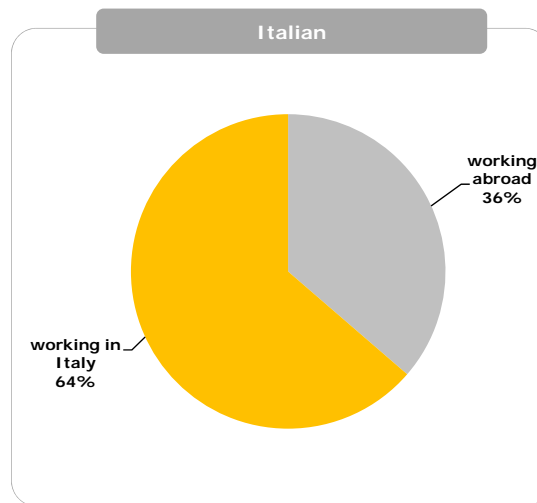
Saipem has a strong local presence in strategic and emerging areas such as West Africa, North Africa, FSU, Central Asia, Middle East, and South East Asia. Saipem is a truly international company. Along with its strong European content, the major part of its human resource base comes from developing Countries.

Saipem employs over 40,000 people comprising more than 110 nationalities.

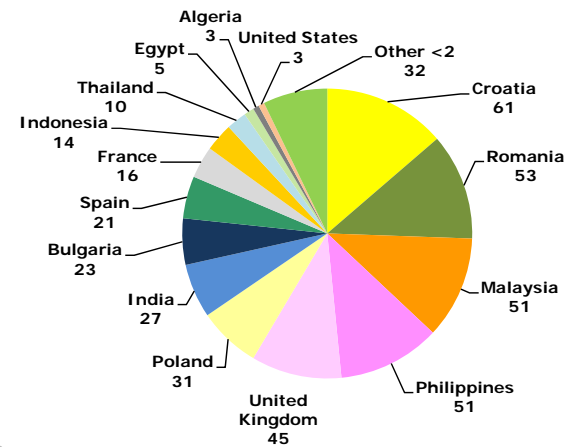


How Many We Are

Italian Working
Abroad = 2,668

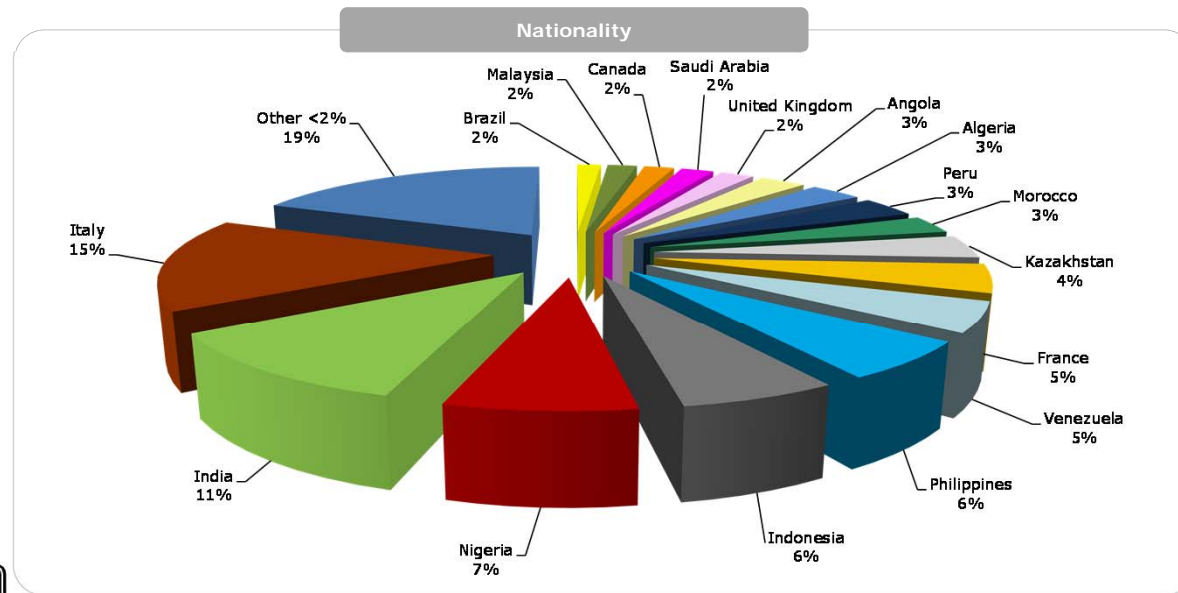


Impatriates Nationality



Foreign
Employees
working in Italy
= 446

Number of
Nationalities =
122



Saipem General Services

The services provided by Saipem can be divided in three categories:

- People Care
all the services concerning travel management, welfare initiatives, health and medical assistance, emigration and immigration services
- Business Support
for instance, car fleet management, document management, print services, file archives, libraries, mail services, shipment and storing
- Facility Management
this category includes real estates management, office planning, guest houses administration, building maintenance and cleaning, energy saving operations and so on.



Facility Management Model in Saipem: People First

Facility Management activities have a **common feature: they closely affect all Saipem people** and are intended to improve the environment where they work and, indeed, to **facilitate the performance of their activities**.

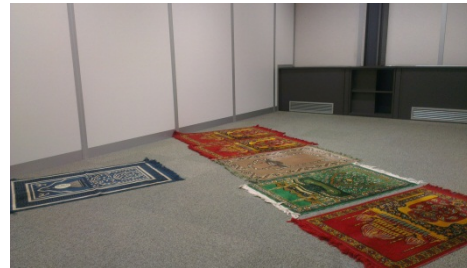
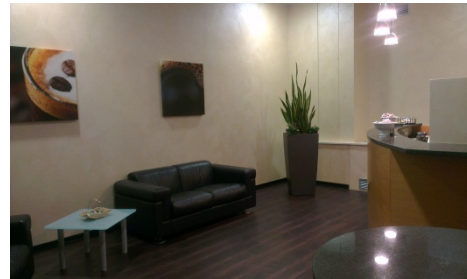
Numerous and varied factors influence the delivery of these services, for example: technological changes, the specifics of the country where we work, the human resources policies. In addition, an increasingly important factor is the **sustainability**. The latter has become the cornerstone of the choices regarding the development and management of the real estates, the welfare initiatives and, more generally, all the decisions in relation to the services to Saipem people.

Saipem carries out its functions either directly and indirectly (through **eniservizi** or market providers). Saipem owns and develops the necessary skills to address and evaluate not only the services provided, but also their innovation and continuous improvement. Time by time, these skills have been matured and they have become an excellent sign of specialist knowledge.



Care about Diversity

- Canteen and *Bouvettes*
 - Ethnic and Vegetarian Meals
 - Specialized *Bouvettes* (ex. kettle)
- Office Layout
 - Prayer Rooms
 - Multi-device Meeting Rooms
 - Digital and Printing Areas
 - File Archives Services
- Assistance to Expatriates
 - Expat Induction (ex. dress code)
 - Boarding and Lodging
 - Children Education
- Guest Houses
 - Special Showers
 - Ethnic Integration
 - Satellite TV and Internet Access



Space Management Drivers

- EPC Contractor
 - Task force layout
- Multi-company Execution
 - Desk extension (videoconferences, IT infrastructure, equipped meeting rooms)
- Multicultural Teams
 - Diversity management (prayer rooms, dedicated *bouvettes*, special bathroom furniture)
- Multi-player Interface
 - Support to the business (areas dedicated to clients, printing rooms and file archives, subcontractors segregated areas)

Space Management Tools

- Flexible and movable partition
- Integrated software for managing layout operations maintenance

and...

A GREAT TEAM!!!



Saipem Group - Some Figures (On Average)

- Travels per Year = 130,000
- Visa Applications per Year = 40,000
- Guest Houses = 2,900
- Car Fleet = 3,300
- Canteen Meals Catered per Day = 26,000
- Space Moving Related to Project Task Forces per Year = 7,500
- Video Conference Meeting Rooms = 187
- Hours of Video Conferences per Year = 41,000



Saipem...

- Total Number of Employees = 45588
 - Number of Nationalities = 122
- Total Number of Companies/Branches = 132
 - Buildings to Manage = 100

Saipem...

II “Mondo” in una Stanza

